



Lorenzo Gori

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About me: Master graduate student in "European Studies". Skilled in European politics and policies. Interests in energy policy, EU funding, R&D&I projects. Actually: Junior Consultant for "Novareckon" and Associate Project Manager for "Associazione PatinEU".

● WORK EXPERIENCE

03/2021 – CURRENT – Novara, Italy
JUNIOR CONSULTANT – NOVARECKON

Main tasks: supporting companies in their R&D&I processes, collaborating in the presentation of R&D&I projects for European, national and regional funding requests (mainly through the Horizon program), tax credit, calls analysis, newsletter for funding opportunities.
Assistant for the activities in Tuscany Region.

<https://www.novareckon.it/>

10/2020 – CURRENT – Cecina, Italy
ASSOCIATE PROJECT MANAGER – ASSOCIAZIONE PATINEU (PROGETTAZIONE ED ASSISTENZA TECNICA NELL'UNIONE EUROPEA)

Member of "Associazione PATinEU (Progettazione ed assistenza tecnica nell'Unione Europea)" as Junior Project Manager.

This association deals with training and planning in European project for private citizens, NGOs and public administrations.

Main activities: researches, project writing, planning of the activities, budget structure, research of international partnerships.

www.patineu.it

10/2020 – 10/2021 – Italy
HEAD OF COMMUNICATION AND COORDINATOR OF REGIONAL ACTIVITIES – ARCI SOLIDARIETÀ

Role in communication and coordination within the "Expanding Horizons" project in "Support and information measures relating to the EU Cohesion policy" approved by the European Commission DG Regional and Urban Policy. The activities of this project have involved four Regions (Lombardy, Tuscany, Campania, Marche) with: Info-days, Courses on EU project management, school activities and an online consultancy desk on EU policies.

Main tasks: managing and creating contents in the official website of the project, supporting the promotion of the project activities (courses, info-days, etc.) in several media (radio, newspapers, social media), regular releases of information materials (newspapers articles, academic analyses, news, etc.) on the portal and on social networks related to European cohesion policy and the EU funding opportunities, supervising and stimulating citizens' participation in the website forum, support the organization of the events, dialogue with the partners in Tuscany Region.

<https://www.expanding-horizons.eu/>

12/2020 – 12/2020 – Florence, Italy
FUNDRAISER – OXFAM ITALIA

Head of workstation for the NGO "Oxfam Italia" in Christmas project "Incarta il presente, Regala il futuro" in "Coin-I Gigli" store, with the objective to finance the Third World countries in the fields of humanitarian, health and school assistance.

Main activities: welcoming, communication, fundraising.

09/2018 – 12/2018 – Brussels, Belgium
POLICY OFFICER ASSISTANT – TUSCANY REGION- LIAISON OFFICE WITH THE EUROPEAN INSTITUTIONS

University traineeship in the "Liaison office with the European Institutions of Tuscany Region" in Brussels (Belgium). The main activities included the organization in the office activities, participation in institutional and technical events, scan of technical-legal documents, monitoring and analysis of the main European policies and financial opportunities, interactions with the European institutions' members (Commission, Parliament, Council and Agencies). My work focused on EU legislation and programs in different fields: Research and Innovation (Horizon 2020 program), Health,

and Transport (Connecting Europe Facility); and I have constantly monitored the legislative proposals related to the new EU Multiannual Financial Framework (MFF) 2021-2027, and the EU Cohesion Policy.

● EDUCATION AND TRAINING

09/2020 – 12/2020 – Cecina, Italy

TRAINING COURSE ON EU PROJECT MANAGEMENT – Associazione PATinEU (Progettazione ed assistenza tecnica nell'Unione Europea)

Main topics: EU structure (Institutions, Agencies and bodies); legislative procedures; EU financial system (MFF and budget); differences between direct and indirect EU funding; how to access to the EU calls (EC websites, PIC and PADOR platforms); analysis of the call; how to write a project and its structure (role of the applicant, budget, partnership, activities, sustainability, dissemination); how to structure a project budget (eligible, direct and indirect costs); project-cycle management (logical-framework matrix); project strategy; research of partnerships; eligibility, exclusion and selection criteria; EC project evaluation plan (system of scores); studies of "EuropeforCitizens" and "EuropeAid" projects' cases.

www.Patineu.it

02/2018 – 10/2020 – Florence, Italy

MASTER IN INTERNATIONAL RELATIONS AND EUROPEAN STUDIES – University of Florence- School of Political Science "Cesare Alfieri"

Curriculum in "European Studies". All the exams and final dissertation performed in english language. Prominent exams performed: "Competition and Regulation in the EU", "Energy, environment and European security", "Origins and development of European Union", "European Union law", "Social dimension and European integration", "Structural funds", "Politics of Central Eastern Europe", "Politics of European integration".

Field(s) of study

- European Studies

109/110 | "From conventional natural gas to liquified gas: a new challenge for the European Energy Security"

02/2019 – 07/2019 – Lisbon, Portugal

ERASMUS FOR STUDIES – Universidade Nova de Lisboa- Faculdade de ciencias sociais e humanas (FCSH)

Erasmus study program at "Universidade Nova de Lisboa- Faculdade de ciencias sociais e humanas" in Lisbon (Portugal).

Official university certification in Portuguese language.

09/2013 – 02/2018 – Florence, Italy

BACHELOR IN POLITICAL SCIENCE – University of Florence- School of Political Science "Cesare Alfieri"

Curriculum in International Studies.

Prominent exams performed in: law, history, international relations, statistics, philosophy, sociology, language.

98/110 | "The democratic transition of Portugal and the International System"

02/2016 – 07/2016 – Lisbon, Portugal

ERASMUS FOR STUDIES – Universidade Catolica Portuguesa

Erasmus study program at "Universidade Catolica Portuguesa de Lisboa- Instituto de Estudos Politicos" in Lisbon (Portugal).

● LANGUAGE SKILLS

Mother tongue(s): ITALIAN

Other language(s):

	UNDERSTANDING		SPEAKING		WRITING
	Listening	Reading	Spoken production	Spoken interaction	
ENGLISH	C2	C2	C2	C2	C2
PORTUGUESE	B2	B2	B2	B2	B2
FRENCH	B1	B1	B1	B1	B1

Levels: A1 and A2: Basic user; B1 and B2: Independent user; C1 and C2: Proficient user

● ORGANISATIONAL SKILLS

Organisational skills

Excellent organizational skills.

Capacity to work together with team colleagues and new partners, as in the current "Expanding Horizons" project and inside the Novareckon company.

Ability to work and solve problems independently, both towards the company team and the clients.

Good time-management through personal inclination and experienced through university deadlines.

Excellent resistance to stress, thanks to the continuous sport challenges I have since my youth age (as athlete in swimming and volleyball).

● COMMUNICATION AND INTERPERSONAL SKILLS

Communication and interpersonal skills

Good communication skills gained through my brief but significant work experiences.

Good abilities in public relations, especially with partners and customers, thanks to seasonal work where I was always contact with people and to the last fundraising project for Oxfam.

Good adaptability to new and different situations, as demonstrated along the way. Linguistic flexibility thanks my foreign study and work experiences.

Good team-leading and teamwork skills gained as volleyball player and coach.

● JOB-RELATED SKILLS

Job-related skills

Good adaptability through my foreign study experiences.

Good capacities on problem-solving both individually than in group.

Good abilities on corresponding study with work, during my university career several periods of four months (June-September) used entirely on seasonal work without interrupting studies.

Strong sense of planning, project management and research thanks my traineeships and current working experiences.

Proper attention to details thanks my positive attitude which leaves nothing to chance.

● **DIGITAL SKILLS**

Digital skills

Good command of office suite (word processor, spreadsheet, presentation software, Wordpress) thanks my personal interests and my university career.

Excellent writing, editing, report and newsletters skills, especially in the field of European policies which I improved during the experience in Brussels.

Social media proficient user, both for personal interests than for promoting EU-funded projects.

Good knowledge of the official websites and platforms of the European Union, of Italian R&D&I agencies, and of national public bodies on European policies.